UNIFORM FORMS REFERENCE GUIDE

If you have questions or comments about the Form U-4 or the Form U-5, you may contact the following entities:

Electronic Filing Information:

Central Registration Depository (CRD)[®], Web CRDSM NASD Regulation, Inc. P.O. Box 9495 Gaithersburg, MD 20898-9495

Telephone: (Gateway Call Center) 301/869-6699

Web Site: www.nasdr.com/3400.htm

Email: webcrd@nasd.com

Investment Adviser Registration Depository (IARD)SM, IARDSM

Telephone: (Gateway Call Center) 240/386-4848

Web Sites: www.iard.com, www.nasaa.org, www.sec.gov/iard

Email: webIARD@nasd.com

Gateway Call Center NASD Regulation, Inc. Telephone: 301/869-6699 Email: gatewayweb@nasd.com

Note: NASD Regulation, Inc. is the entity designated as the filing depository by the U.S. Securities and Exchange Commission for purposes of the Investment Advisers Act of 1940. See "designated entity" in the Explanation of Terms in the Form U-4. For further information, see Securities and Exchange Commission Release No. IA-1888 (July 28, 2000) [available on the world wide web at www.sec.gov/rules/othrindx.htm] and www.sec.gov/iard.

Paper Filing Information

Form U-4 filings (both initial applications and amendments) generally will be made electronically through Web CRD or IARD. However, some individuals may need to file the form on paper. Such filers may include, for example, agents of issuers, certain persons filing with stock exchanges, and certain investment adviser representatives. In addition, NASD Rule 1013 requires the submission of certain paper Forms U-4 along with an initial membership application. If you are uncertain about your filing status, please contact your state regulator or self-regulatory organization (SRO). A list of state regulators, with contact information, is located on the NASAA Web Site at www.nasaa.org.

Form U-5 filings (both initial termination notices and amendments) generally will be made electronically through Web CRD or IARD. However, some individuals may need to file the form on paper. If you are uncertain about your filing status, please contact your state regulator or SRO. A list of state regulators, with contact information, is located on the NASAA Web Site at www.nasaa.org.

Other Contacts:

State Licensing Issues:

North American Securities Administrators Association (NASAA) 10 G Street, NE, Suite 710 Washington, DC 20002 Telephone: 202/737-0900

Fax: 202/783-3571 Email: general@nasaa.org Web Site: www.nasaa.org

Or contact your state regulator. Contact information is available from NASAA's Corporate Office (202/737-0900), through NASAA's Web Site at: www.nasaa.org, or through the NASD Regulation Web Site at www.nasdr.com.

Fingerprints for Investment Adviser Representative-only (RA-only) Applicants:

Please contact your state securities regulator regarding fingerprint requirements and the submission of fingerprint cards for states requiring fingerprints.

Designation of Type of Filing

Electronic filers must select from the following:

<u>Initial Registration</u>. Select this filing type if this is your first filing in the securities industry or if you have not had an active registration for more than 30 days.

<u>Amendment.</u> Select this filing type to make an amendment to your Form U-4 filing or to correct deficiencies, request additional registrations, or reschedule an examination or continuing education session.

<u>Page 2 for BD Schedule A/B.</u> Select this filing to submit personal, employment and residential information on a firm's Direct or Indirect Owners who are identified on a firm's Form BD Schedule A or B. This type of filing is referred to as a "Page 2 for BD Schedule A/B" because the Direct or Indirect Owners formerly provided personal, employment and residential information on "Page 2" of the Paper Form U-4, used prior to electronic filing through Web CRD.

<u>Page 2 Amendment for BD Schedule A/B.</u> Select this filing to amend personal, employment and residential information on a firm's Direct or Indirect Owners who are identified on a firm's Form BD Schedule A or B. This type of filing is referred to as a "Page 2 Amendment for BD Schedule A/B" because the Direct or Indirect Owners formerly provided personal, employment and residential information on "Page 2" of the Paper Form U-4, used prior to electronic filing through Web CRD.

<u>Dual Registration with Firms Not Under Common Ownership and Control.</u> Select this filing if you are currently registered with a firm and are seeking to register with another firm that is not controlled by or does not share a common control relationship with the firm or firms with which you are currently registered.

Relicensing. Select this filing type if you are currently registered with another firm or have been registered with another firm within the last 30 days. (Relicensing is designed for individuals who are already registered and are merely changing firms. Some states and SROs will approve a relicensing request immediately and automatically. Others will grant a temporary 30-day registration so that the individual can continue working in the securities industry while the relicensing request is being reviewed. An individual must sign the relicensing signature page (Temporary Registration Acknowledgment) on the Form U-4 to request relicensing registration. Following submission of a Relicensing Filing, Web CRD will inform the firm of the individual's status in each state or exchange where registration has been requested.)

<u>Concurrence.</u> Select this filing type to submit a Form U–4 Amendment Filing concurring to and thereby adopting Form U–4 changes made by another firm that employs the individual. A concurrence filing can be filed when any of the following information was changed on a Form U–4 filing submitted by the other employing firm and you are concurring to those changes: Identifying Information/Name Change, Other Names, Residential History, Employment History, Other Business, Disclosure Questions or DRPs.

Qualification Criteria/Information for Investment Adviser Representative (RA) Applicants

If you are seeking registration as an Investment Adviser Representative (RA) you may qualify in several ways. The qualification criteria and accompanying form instructions are explained below:

- If you have an existing valid RA registration in a jurisdiction and you are transferring to a new firm within the same jurisdiction, check the appropriate jurisdiction box; do not request an examination you have already passed because you will not be required to retake the examination.
- 2. If you have an existing RA registration in any jurisdiction that was effective before 01/01/2000, you qualify to be grandfathered into the new jurisdiction(s) in which you seek registration without an examination. Check the box(es) for the jurisdiction(s) in which you are seeking registration; do not request an examination.
- 3. If you do not maintain an existing RA registration or you are not already qualified for the RA registration requested, you may qualify by (1) passing both the Series 7 (S-7) and Series 66 (S-66) examinations or (2) by passing the Series 65 (S-65) examination. In addition, some jurisdictions accept certifications from professional organizations as a basis for a waiver of the Series 65 or Series 66 examinations. You should check the requirements of the jurisdiction(s) in which you are seeking registration before completing this section of the form.

If you wish to qualify with a combination of the Series 66 (S-66) and the Series 7 (S-7) examinations, check the S-66 examination box and also the S-7 examination box. By checking both boxes, you will be scheduling both exams at the same time. If you wish to qualify with this exam combination, but want to schedule the S-7 or S-66 exam at a later date, you must make another filing to request the exam. Please note, however, that the two exams are co-requisites and states require successful completion of both exams prior to granting your RA registration in a state.

If you wish to qualify for state registration with a Series 65 (S-65) examination, check the S-65 box.

If you wish to qualify for RA registration using any of the designations listed in this section of the form as a basis for automatically waiving the S-65 or S-66 examinations (in jurisdictions that accept the designation(s) as a basis for a waiver), check the box next to each designation you currently maintain.

- (1) Certified Financial Planner awarded by the Certified Financial Planner Board of Standards, Inc.;
- (2) Chartered Financial Consultant (ChFC) awarded by the American College, Bryn Mawr, Pennsylvania;
- (3) Personal Financial Specialist (PFS) awarded by the American Institute of Certified Public Accountants;
- (4) Chartered Financial Analyst (CFA) awarded by the Association for Investment Management Research;
- (5) Chartered Investment Counselor (CIC) awarded by the Investment Counsel Association of America, Inc.

Note: If you do not request a qualifying examination or check one or more of the designation box(es) and you do not maintain an existing registration that would qualify you for the RA position, you will be automatically scheduled for the S-65 examination, and the examination fee will be deducted from the firm's CRD or IARD financial account.